🖼 Fleet Alliance

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A cost-effective fleet is a product of its funding.

We work with you to understand your objectives and demonstrate how different funding methods could reduce costs whilst supporting your company's business ambitions.



Competitive solutions.

The way you fund your fleet is critical. We combine our independence with an extensive range of funding products to offer solutions that are balanced and above all, competitive.



The right products now and in future.

By taking into account current and future taxation, we help you make informed funding decisions that save your business money - both today and tomorrow.



Experienced and impartial advice.

Every company is different, and so is our approach. Our experienced team will help you identify the optimum vehicle funding method that suits your corporate agenda – not ours.



We let you know what's good for you. And what isn't.

Business Contract Hire

A low-risk solution that offers you new vehicles without the capital outlay or the responsibilities of ownership. With fixed monthly fees, it's ideal for budgeting and an effective way of running a fleet.

Finance Lease

Suited to companies that require reliable vehicles that may be subjected to heavy use and/or wear and tear, such as LCVs. Also suitable for companies looking to keep their vehicles on balance sheet and who want to take the residual risk once the agreement ends.

Contract Purchase

Lease a new vehicle over an agreed period of time and mileage at a fixed monthly cost with the option to own the vehicle at the end of the agreement. A guaranteed residual value, set at the beginning of the agreement, is payable at the end.

Sale and Leaseback

We buy your vehicles from you and lease them back to you for a fixed monthly amount. Cash can then be injected back into your business, helping to boost cash flow.

Salary Sacrifice

An excellent addition to a company's benefit scheme, this provides a cost effective means of financing a car using tax and National Insurance Contributions to maximise savings.

Personal Contract Hire

Fixed monthly rentals simplify budgeting whilst flexible duration and mileage terms can be tailored to your requirements. Vehicle maintenance can be included in monthly rentals, helping spread costs.

