



Green Fleet

What is it?

Many companies still believe that opting for a greener fleet will cost, rather than save, them money. This is no longer the case as a well thought out plan for **improving the environmental performance** of your fleet should also **reduce your fleet costs**.

How will it help your business?

As well as saving you money, a greener fleet can help you win new contracts and retain customers, especially from large companies and public sector bodies who want to work with businesses who can show they are **reducing their carbon footprint**.

Why Fleet Alliance?

- Fleet Alliance will help ensure that improving your fleet's environmental performance will also lead to cost savings.
- Fleet Alliance has already helped clients **reduce their CO₂ emissions by an average of 13% over the last five years**.
- Coupled with our fuel management solution you can be truly proactive and demonstrate to customers and other stakeholders the progress you are making in reducing your CO₂ emissions.

To illustrate the cost benefits of choosing a vehicle with CO₂ emissions below 160g/km, we compared two Ford Mondeos. Although the value of the 1.8 Edge model is £865 more, **it could cost over £3,000 less** to run over 3 years and could **save the employee over £1,600** in Benefit in Kind (BIK) taxation.

Element	2.0 Edge	1.8 Edge
Contract term (months)	36	36
Contract mileage	90,000	90,000
Fuel type	Petrol	Diesel
P11d value	£18,300	£19,165
CO₂ (g/km)	189	154
Miles Per Gallon	35.8	48.7
Finance rental	£391	£383
Service rental	£64	£58
Total rental*	£455	£442
Including disallowable VAT	£490	£475
Lease Rental Restriction	15%	0%
Cost to company*	£16	£0
Monthly cost*	£506	£475
Annual benefit in Kind	£4,758	£4,216
Class 1A National Insurance Contributions	£1,827	£1,619
Total fuel cost	£13,497	£10,325
Total insurance	£2,100	£2,100
Total contract cost to company	£25,839	£22,442
Cost per mile	28.7p	24.9p

* Total rental includes disallowed VAT. Monthly cost includes disallowed VAT and assumes VAT at 17.5%. Insurance assumes an average yearly cost of £700. Total contact cost to company assumes 28% Corporation Tax.