



Competitive Tendering

What is it?

We compare the prices of up to seven finance providers for every quotation. A recent comparison showed that for a 50 vehicle fleet, **the savings could be as much as £102,600 over a three year period.**

How will it help your business?

Fleet Alliance will save you money by ensuring you get a **better funding deal on every vehicle we provide.** Many companies understand the savings that can be obtained by getting several quotes for each vehicle they need, but don't have the time or expertise required to do this themselves. **Fleet Alliance does it all for you.**

Why Fleet Alliance?

- Fleet Alliance is one of the largest and most reputable companies in the UK to offer competitive tendering for company vehicles.
- Fleet Alliance has developed a bespoke system to streamline the process so you can get the vehicle your business needs more quickly and at the right price.

To illustrate the potential cost benefits, we took a typical fleet vehicle and ran quotations across a selection of funders.

As you can see in the example below, choosing the right funder could save you **up to £57 per month.**

Projected across an average 50 vehicle fleet, then over a three year period **you could be saving over £100,000.**

Vehicle: Audi A4 Diesel Saloon 2.0 TDi SE 4dr
 Product: Contract Hire
 Term: 36 months, 15,000 miles per annum

Rank	Funder	Total cost inc. maintenance	Saving per month	Total saving over 36 mths
Best	Funder 3	£392	£57	£2,052
2nd	Funder 2	£417	£32	£1,152
3rd	Funder 4	£446	£3	£108
4th	Funder 1	£449		

Comparison performed June 2010

